



4D Training

930 – Advanced Insurance Broking

Who would benefit?

Individuals taking this Chartered Insurance Institute's examination.

Objective

To assist individuals with their revision study and examination preparation.

Content

- Clarify areas of concern in the syllabus
- Understand the competitive environment for insurance brokers and the nature of distribution strategies adopted by insurers as they affect brokers
- Understand the management structures and organisational issues for insurance brokers
- Evaluate the operational challenges faced by insurance brokers and understand the application of possible solutions
- Understand the management, implementation and control of regulation, compliance and legal aspects and their application to insurance brokers
- Understand and evaluate the management of relations with insurers and the various broking strategies adopted by different types of insurance broker
- Learn what the examiner is looking for
- Learn useful revision and exam techniques

Duration

One day

Pre-requisites

It is assumed individuals attending this course have studied the course book in its entirety.