



4D Group

Commercial Insurance Introduction

Who would benefit?

The course is designed for people who are new to a commercial insurance department. This course has proved particularly useful to people who have experience of personal lines and are now progressing to commercial insurance.

Objective

To understand commercial lines and an outline of the cover available.

Content

- Typical commercial client's insurance needs and the main classes of:
 - property
 - pecuniary
 - liability
- Underwriting considerations
- Main covers and restrictions of combined policies
- Examine claims scenarios and appreciate the implications for the client (by revisiting legal principles)

Duration

One day

Pre-requisites

It is assumed anyone attending this course has either attended or has the knowledge provided by:

Insurance: Introduction

Suggested follow-on course

Commercial Property: Introduction

Business Interruption: Introduction