



4D Group

## **Contract Certainty for Insurers**

### **Who would benefit?**

This programme provides examines the role of the insurance broker and underpins the basic skills required in relation to the day to day work within the insurance market. The programme focuses on the practical broking skills required to achieve this and improve the effectiveness of brokers through developing individual ability to prepare and present an effective case to the underwriter.

### **Objective**

The course will be appropriate to anyone involved in slip or policy drafting, broking or underwriting of Marine or Non-Marine business. The course will be presented by lecture and discussion.

### **Content**

- The FSA Challenge and the market's response
- The Contract Certainty Guidelines and checklist
- The responsibilities of the broker and insurer
- The targets set by the guidelines and the suggested checklist issued to meet these targets
- The market resources available
- How the Market Reform Slip will help Contract Certainty
- The GUA – General Underwriting Agreement

### **Duration**

Half day