



4D Training

P81 – Insurance Broking Practice

Who would benefit?

Individuals taking this Chartered Insurance Institute's examination.

Objective

To assist individuals with their revision study and examination preparation regarding:

- Understand key aspects of the regulatory and legal environment within which registered insurance brokers operate.
- Understand the role of the insurance broker in meeting client needs.
- Understand the role of the insurance broker in the negotiation and placing of insurance contracts.
- Understand the role of the broker in selecting insurers.
- Understand the role of the broker in the design and operation of insurance programmes.
- Understand the role of the broker in the claims negotiation, collection and payment process.
- Understand the range of services that may be available from insurance brokers and their benefit to clients.

Content

- Clarify areas of concern in the syllabus
- Understand the key aspects of the regulatory and legal environment within which registered insurance brokers operate
- Understand the role of the insurance broker in meeting client needs
- Understand the role of the broker in the negotiation and placing of insurance contracts
- Understand the role of the broker in selecting insurers
- Understand the role of the broker in the design and operation of insurance programmes
- Understand the role of the broker in the claims negotiation, collection and payment process
- Understand the range of services that may be available from insurance brokers and consultants and their benefit to clients
- Learn what the examiner is looking for
- Learn useful revision and exam techniques

Duration

One day

Pre-requisites

It is assumed individuals attending this course have studied the course book in its entirety.